Manufacturer & Business ASSOCIATION
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LOESEL-SCHAAF INSURANCE AGENCY, INC.

Dear MBA Member:

As a follow up to our Long-Term Care article in February's **Business Magazine**, we are holding a series of informational briefings that outline our **Long-Term Care Education & Planning Program.** To learn more about this valuable benefit and how it can help you and your employees, we invite you to attend a briefing, at no cost.

Briefing Agenda:

- Impact of Needing Care: Family relationships
- Definition of Long-Term Care and Examples
- Criteria for Evaluating and Comparing Options
- Cost of Long-Term Care
- Long-Term Care Planning With and Without Insurance

Presenter: Edward C. Althof, CLU, CEBS, CLTC
Vice-President, Loesel-Schaaf Insurance Agency, Inc.

Mark Your Calendars!

AM briefings will include a light continental breakfast; PM briefings will include a snack and refreshments.

BARKEYVILLE: 2/14 at 1:00 pm Comfort Inn 137 Gibb Road	**HERMITAGE**: 2/22 at 9:00 am Quality Inn 3200 South Hermitage Road (Route 18)
BUTLER: 2/23 at 1:00 pm Fairfield Inn 220 Fairfield Lane	**MEADVILLE**: 2/16 at 1:00 pm The Hampton Inn Route 322
CLARION: 2/29 at 9:00 am Hampton Inn 4 Hospital Drive	**NEW CASTLE**: 2/16 at 9:00 am Comfort Inn 1740 New Butler Road
ERIE: 2/14 at 9:00 am ***and*** 2/29 at 1:00 pm MBA Conference Center 2171 West 38th Street	**TITUSVILLE**: 2/22 at 1:00 pm VFW 206 St. John Street
FRANKLIN: 2/23 at 9:00 am Quality Inn 1411 Liberty Street	**WARREN**: 2/15 at 1:00 pm Warren-Forest Higher Education Council 185 Hospital Drive

Please RSVP to Heather Himes:

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