

ACUITY Marks a Milestone in the KEYSTONE STATE

ACUITY has written our first commercial lines policy in Pennsylvania through the Loesel-Schaaf Insurance Agency of Erie.

According to agency President **Doug Loesel**, *ACUITY* is a natural match for the firm's market focus. "We write a lot of contractors, including artisan and specialty contractors, so *ACUITY*'s market appetite is a great fit for us," he says.

Additionally, *ACUITY* opens up new opportunity for the agency, which has served the Pennsylvania marketplace since 1927. "We have a lot of trucking prospects, but never had a good market for them. We now have that resource with *ACUITY*," Loesel says.

Diane Hodas, Commercial Lines Supervisor at Loesel-Schaaf, says that writing *ACUITY*'s first policy in the state was a snap. "Using *ACUITY*'s online system was very smooth and user-friendly, and we were able to deliver a policy within seconds," she says. "It couldn't have been any easier." ●

